

The Rhythm of Business



PSA operations worldwide improved in 2010 in tandem with the global economic recovery from the doldrums a year and a half before. Besides catering to organic growth, PSA started new terminal operations and invested in infrastructure and equipment to meet the growing needs and rigorous service requirements of customers.

SOUTHEAST ASIA

PSA Singapore Terminals (ST) recorded a 10.1% growth in throughput over 2009 and handled an annual throughput of 27.7 million TEUs in 2010. That represented an incremental volume of more than 2 ½ million TEUs, an exceptional increase in demand which ST effectively met by ramping up resources through the close co-operation of management, unions and staff.

In 2010, 44 new container shipping services were added with about 60% of the services focusing on the key growth markets of Intra-Asia and North-South trade. More than 200 large ships of 10,000 TEU or bigger capacity called at ST, a testimony to its hub status which allowed customers to capitalise on its connectivity network, and superior infrastructure designed to handle mega vessels efficiently. Meanwhile, the Pasir Panjang Automobile Terminal (PPAT) handled more than a million vehicles in 2010.

The year also marked the physical completion of Pasir Panjang Terminal (PPT) Phases 1 and 2, comprising 23 container berths and three Ro-Ro berths. Presently, ST is working closely with the Ministry of Transport and Maritime and Port Authority of Singapore to develop Phases 3 and 4 of PPT in order to meet customers' growth requirements in the new decade.

Throughout the year, PSA ST received numerous accolades. Among them were the titles of "Best Container Terminal Asia (over 4 million TEUs)" at the 24th Asian Freight & Supply Chain Awards 2010, "Container Terminal of the Year" at the Supply Chain Asia Logistics Awards 2010, and the "Cheaper Better Faster Model Partnership Award (Institutional Category)", a Special May Day Award 2010 for enhancing labour productivity. Additionally, Brani Terminal received

the Safety & Health Award Recognition for Projects (SHARP) at the Workplace Safety and Health Performance Awards 2010 for implementing sound safety and health management systems at the workplace.

PSA's investment in Laem Chabang, Thailand, registered strong growth keeping pace with the favourable exports-driven economic recovery. Two new shipping services plying China-Thailand and Thailand-Vietnam-China also called at PSA's terminal facility.

In Vietnam, SP-PSA saw a landmark year with more than 200% growth over 2009 to almost 294,000 TEUs in 2010, and by setting four successive vessel productivity records for Vietnamese container ports in the course of the year.

NORTHEAST ASIA

In China, Fuzhou saw an increase in container throughput, reflecting the improvement in global economy and world trade. PSA's Fuzhou Qingzhou Container Terminal and Fuzhou International Container Terminal had a combined throughput of 1.17 million TEUs, notching up a growth of 17% over 2009.

PSA's Tianjin Port Pacific International Container Terminal saw its volumes surge by 60% to reach 1.27 million TEUs and is shaping up to be the largest PSA port project in mainland China.

Guangzhou Container Terminal handled a throughput of 0.96 million TEUs in 2010, thanks to the strong growth of China domestic boxes.

In South Korea, our Incheon Container Terminal handled in excess of ½ million TEUs, showing a 19.2% growth, despite strong regional competition. The Pusan Newport International Terminal (PNIT) is PSA's other investment in South Korea. Commencing operations in March 2010, PNIT ended the year with more than 548,000 TEUs. With 1.2 kilometres of deepwater berths, PNIT is operationally tailored to efficiently handle hub and spoke as well as relay transshipment volumes for the Transpacific and North East Asian trade routes.



MIDDLE EAST SOUTH ASIA

The India economy weathered the global financial crisis well and, by 2010, it had bounced back strongly with a GDP growth of 8%. PSA's Chennai International Terminals, seizing the robust growth momentum, increased their container throughput to cross the 300,000-TEU mark in 2010, up from 26,000 TEUs handled in the three months of operations since start up in 2009.

PSA ABG Kandla Container Terminal experienced a 19.1% growth in volume at 155,717 TEUs for 2010 while ABG Kolkata Container Terminal's throughput of over 249,000 TEUs represented almost its full capacity.

The multipurpose-built PSA Gwadar International Terminals handled 815,000 metric tonnes of urea in 2010.

EUROPE & MEDITERRANEAN

PSA Antwerp in Belgium is the other PSA flagship terminal outside of Singapore. It handled 14.7% more containers in 2010 over 2009. Even more spectacularly, its joint venture with Mediterranean Shipping Company achieved a 16.2% increase in throughput at 5.3 million TEUs, which is a record.

Meanwhile, PSA Zeebrugge pulled out all the stops to get Zeebrugge International Port (ZIP) operational in November 2010. ZIP is fully equipped with four double hoist twin lift cranes and 16.5 metres of water depth alongside to handle mainhaul mega vessels. It also has on dock rail intermodal capacity of over 120 block trains weekly and an 80,000 square metres on dock Distripark facility. In close proximity, Container Handling Zeebrugge (CHZ), a PSA joint venture with Terminal Link SA, achieved over 1 million TEUs for the first time. Upgrading works are planned in 2011 to deepen alongside water depth to 17 metres, enabling CHZ to handle mega vessels without restrictions.

Elsewhere in Italy, Voltri Terminal Europa (VTE) achieved a 10.8% increase in volume, resulting in an annual throughput exceeding 980,000 TEUs in 2010. In May 2010, VTE obtained

the concession to "Module 6", which added 233 metres of quay and 10 hectares of yard.

Despite Portugal facing severe pressure on sovereign debts, PSA's investment in Sines turned in a respectable 50.7% volume increase. MSC's Eastbound Far East Lion Service – which was launched in May 2010 – contributed to the strong transshipment traffic in Sines.

Mersin International Port in Turkey did very well in 2010, recording volume highs in three areas: highest annual container volume, highest monthly container volume and the highest monthly volume of container freight station boxes handled. The terminal also reached 1 million TEUs for the first time in its history.

AMERICAS

Exolgan Container Terminal rode on the positive economic sentiments in Argentina to handle more than 600,000 TEUs in 2010. It is currently expanding its quay to provide for three container berths and the capability to serve Post-Panamax vessels. Construction is expected to be completed by March 2011.

PSA Panama International Terminal handled its first vessel on 23 December 2010. This vessel carried a shipment of steel for the Panama Canal expansion project.

MARINE

PSA Marine deployed 32 tugs to support towage operations in Singapore and 20 tugs for its overseas towage business. To meet the demands of the pilotage service, PSA Marine continued to recruit and train pilots. At year end, there were 219 pilots, an increase of 16 over the previous year.

PSA Marine continued to exploit technology to enhance customer service. Since April 2010, customers of PSA Marine have enjoyed a more convenient way to order, amend and enquire marine services orders with the launch of the Internet Marine Ordering System via Smartphones, which is available on a 24/7 basis.

